



Minsur

Corporate Presentation

July, 2015

1. General Overview

2. Portfolio of world-class and profitable assets

3. Financial Performance

4. Closing Remarks

Pucamarca, 2012

1

General Overview



Minsur at a glance

- ✓ Leading Peruvian mining company with **+35 years** of continuous operations
- ✓ **Largest supplier of tin** in the Western Hemisphere
- ✓ Owner of San Rafael, **the world's largest and richest** tin mine
- ✓ World's single **largest tin deposits**: Pitinga mine*
- ✓ Diversification through a **highly profitable** small scale gold mine Pucamarca, and a large copper deposit, Mina Justa
- ✓ Majority owned and sponsored by **Peru's largest economic group**, Breca
- ✓ **Listed** on the Lima Stock Exchange (Minsur11)

Revenues
\$914M

EBITDA
\$328M

Sn Production
29,234 t

Au Production
105,939 oz

FeNbTa Production
2,719 t

2014**



* In terms of contained tin resources as of December 31, 2012 (Source: ITRI)
 ** Figures in this presentation include Mining Segment, only

Focused Strategy

Focus on Cost-Control Efficiency and Operational Excellence

- ✓ Maintaining the low-cost nature of our world-class mining assets
- ✓ Continuing to improve operating efficiencies
- ✓ Maintain the profitability of our operations
- ✓ Secure sustainability of our assets: commitment to world class industry practices



Maintain Our Strong Balance Sheet and Liquidity Profile

- ✓ Maintain our strong balance sheet and liquidity profile, including our investment grade ratings
- ✓ Continue our conservative financial policies

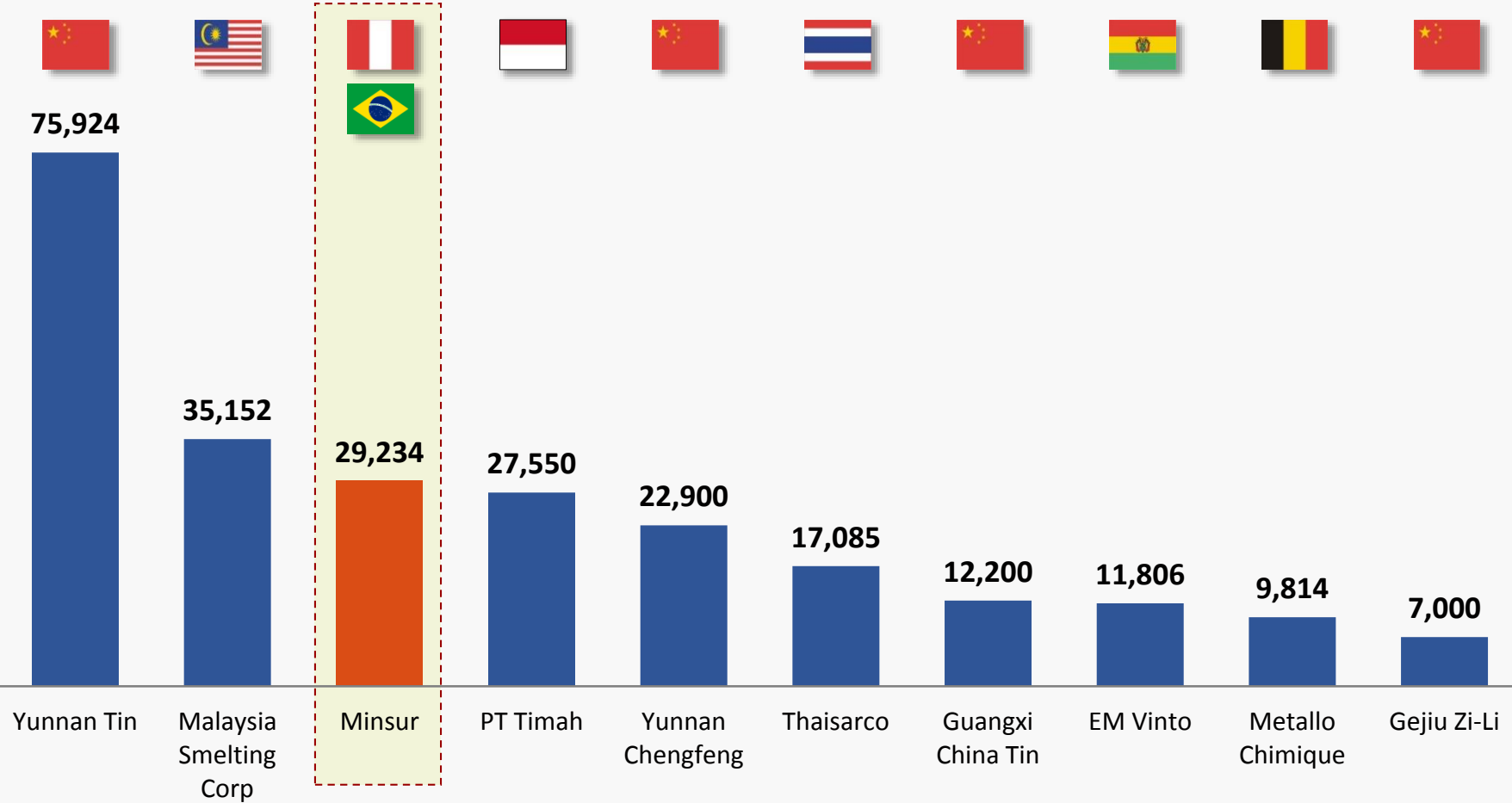
Disciplined Investment Approach

- ✓ Business development on existing assets:
 - Organic growth – low execution risk expansions
 - Explorations – brownfields in current operations
- ✓ Focus on mining friendly geographies
- ✓ Disciplined growth approach – selective capital expenditures to manage through different commodity cycles



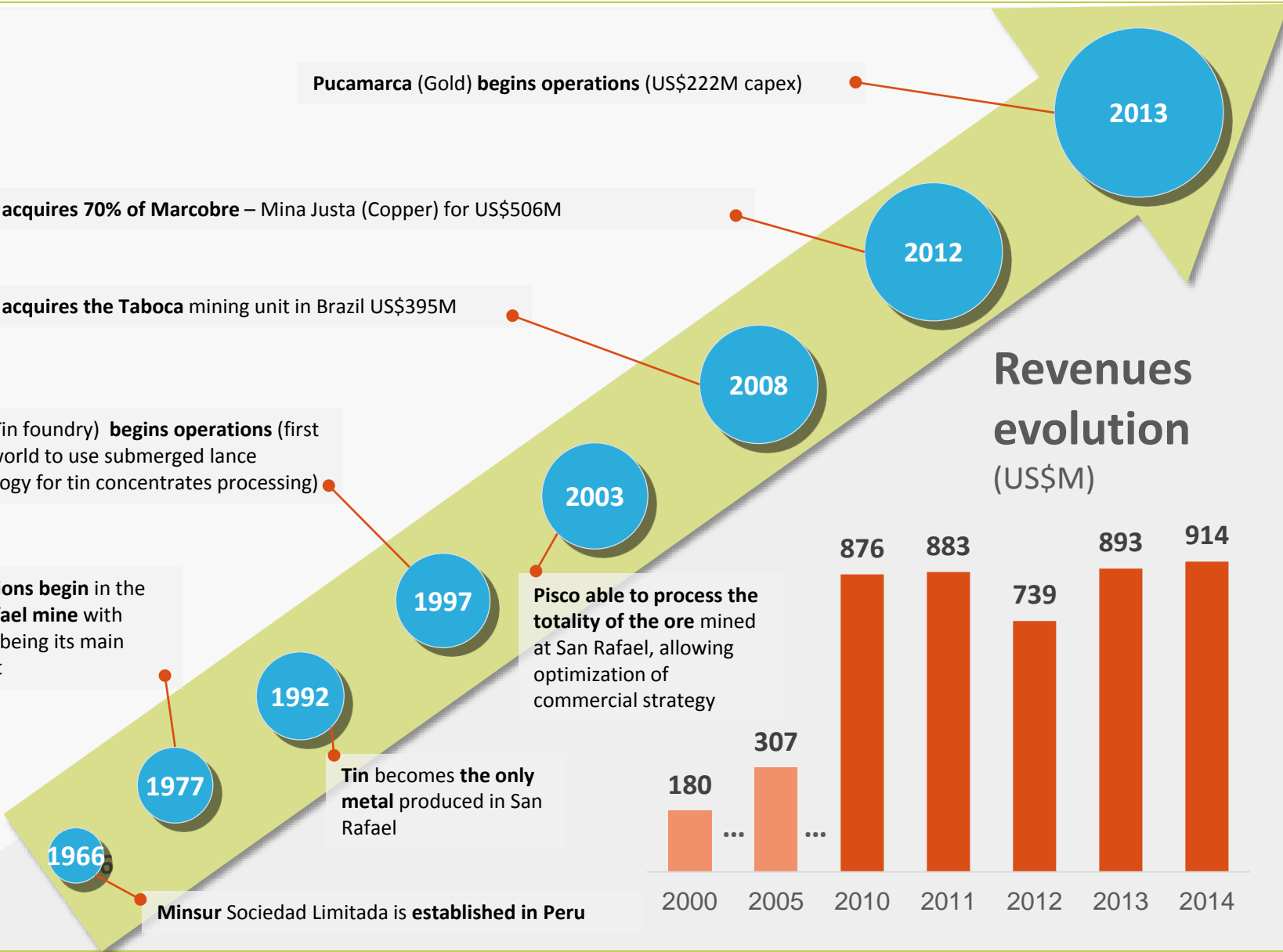
Global leading Tin producer in terms of size and profitability

Global ranking – Top 10 Tin producers (2014, MT)

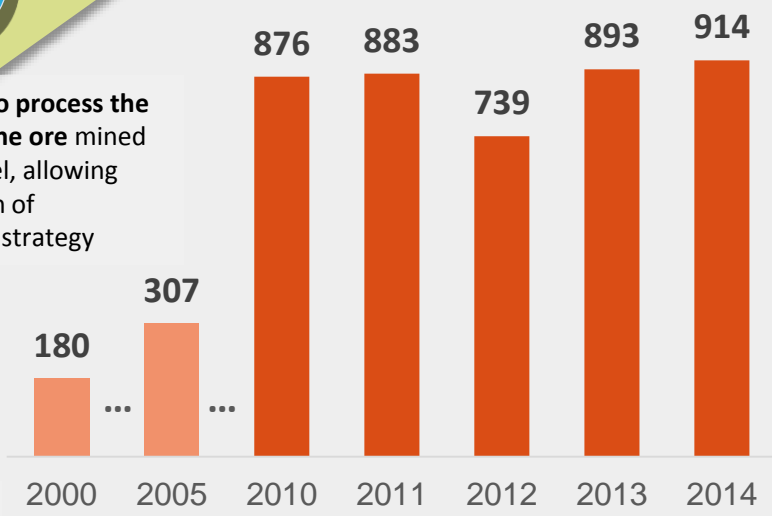


Source: ITRI

Over 35 years of continuous operations



Revenues evolution (US\$M)





2

Our Portfolio

Portfolio of world-class and profitable assets

San Rafael (Sn) ●

Throughput: **2,900 MT/day**
Cash-cost*: **US\$8,910 / MT**
Average Grade*: **2.16%**
Operation: **Underground mine**



Pucamarca (Au) ●

Throughput: **21,000 MT/day**
By P. Cash-cost*: **US\$274 /oz**
Average Grade*: **0.64 g/MT**
Operation: **Open pit mine**



Pitinga (Sn, NbTa) ●

Throughput: **17,910 MT/day**
Cash-cost*: **US\$14,341 / MT**
Average Grade*: **0.20%**
Operation: **Open pit mine**



*Figures as of 1Q 2015

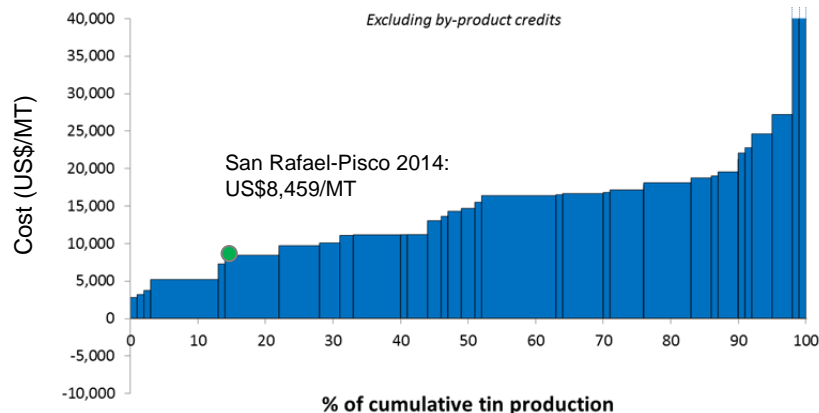


Overview

- Largest and richest ore grade tin mine in the world, producing around 8% of global tin supply
 - High grade deposit, average resource grade of 2.2%
- Mine life: Over 8 years (202k MT contained tin 2014)
- Vertically integrated with Pisco, enabling us to sell refined tin, a higher value-added product
 - 3rd largest tin plant in the world
 - One of the most efficient smelting plants in the world
 - Processes the totality of the ore mined at San Rafael

Cost curve position

(US\$/MT) 2014 cash cost

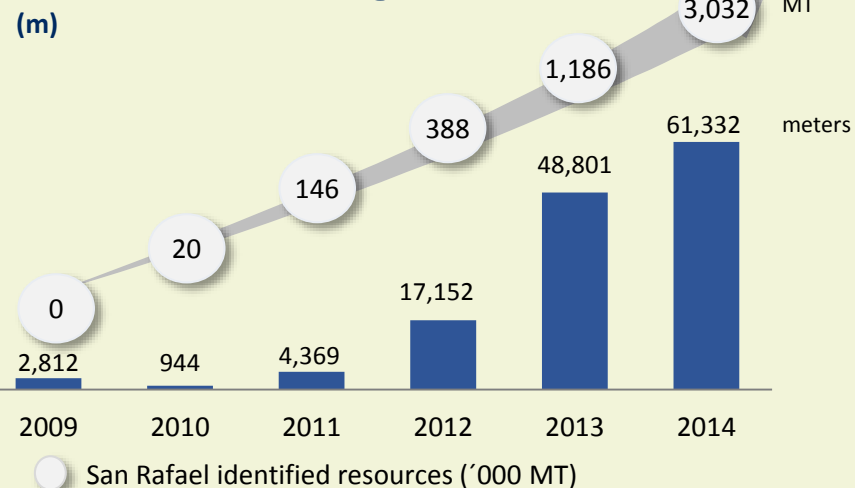


Source: ITRI

Production



San Rafael drilling

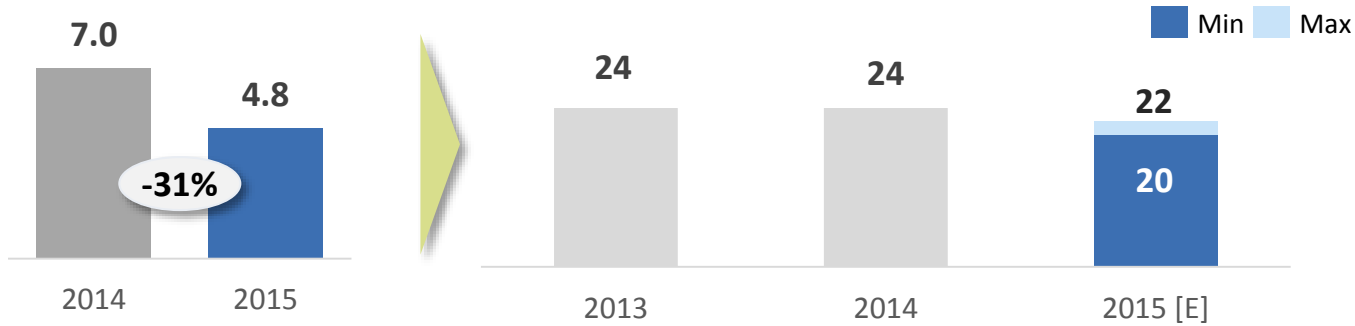


San Rafael – Pisco 1Q 2015 and FY Guidance

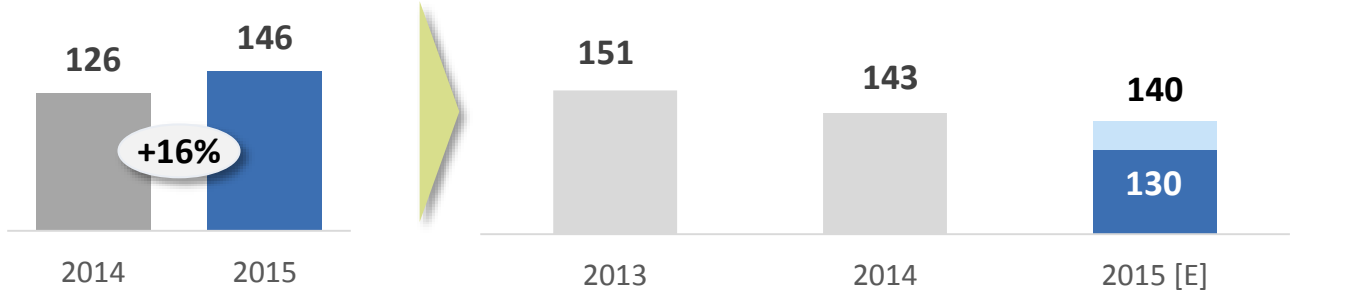
1Q – 2015 vs 2014

2015 FY Guidance

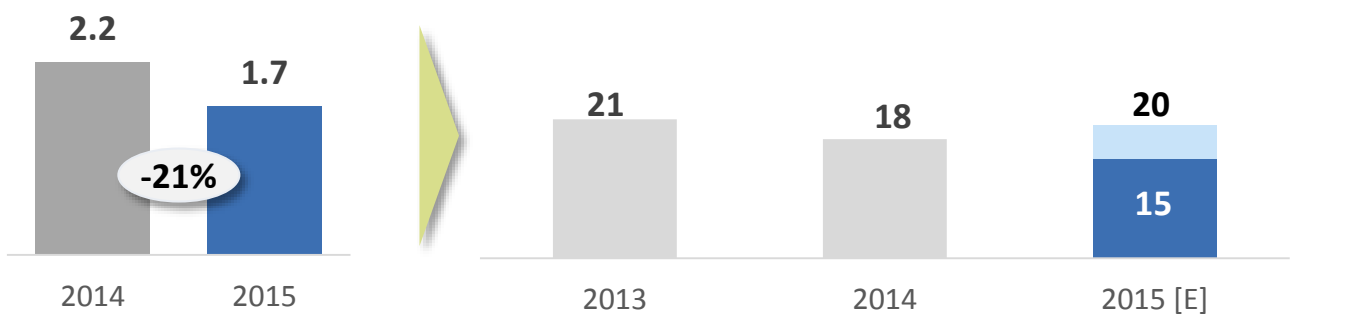
Production
(kt Sn)



Cash – Cost
(US\$/tt)



Capex
(US\$M)

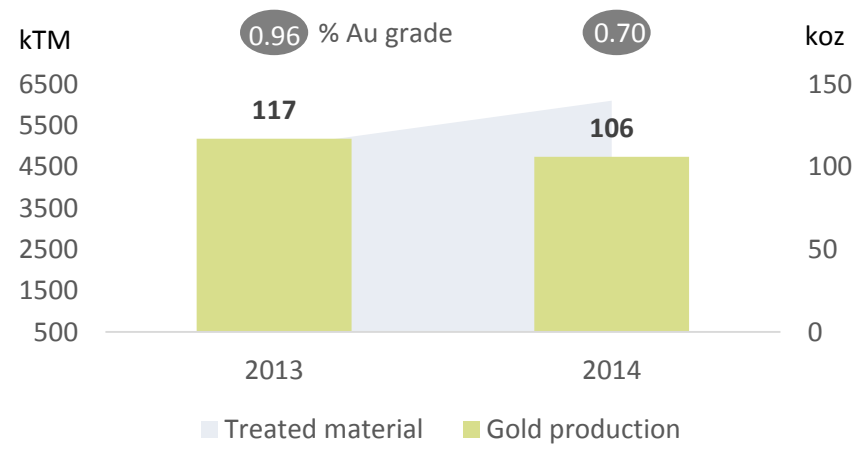




Overview

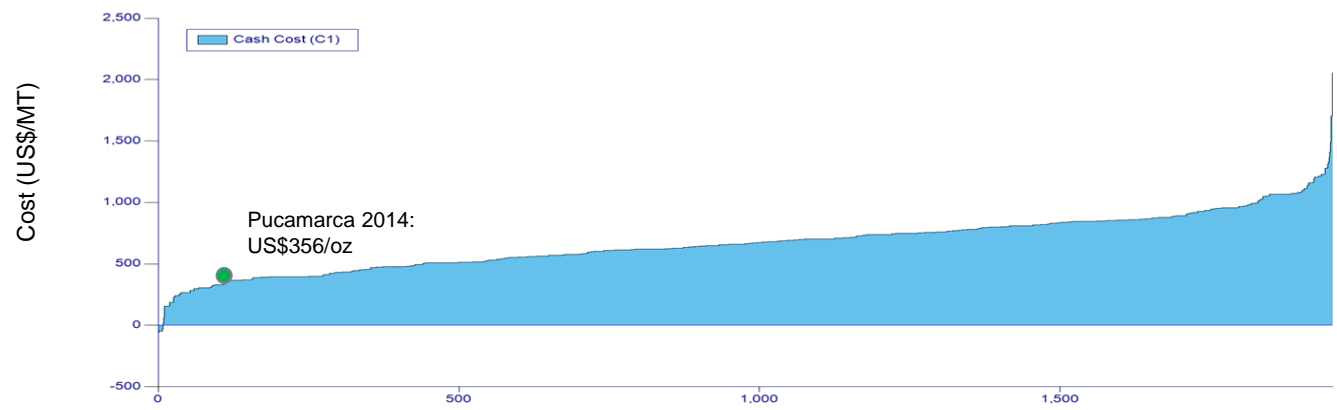
- High quality and rich gold deposit
- Demonstrates Minsur's ability to develop, ramp up, and operate a new mine
 - Gold production began in February 2013, with 116,665 ounces of gold produced during the first year of operation & 105,939 ounces of gold during the second year of production
 - Estimated reserves and resources of 0.86 million and 1.35 million ounces of gold with an average ore grade of 0.54 and 0.49 grams per metric ton
 - Expansion of plant capacity from 17,500 TPD to 21,000 TPD
- Mine life: 9 years

Production



Cost curve position

(US\$/oz) 2014 cash cost



▪ First Quartile in cash cost curve

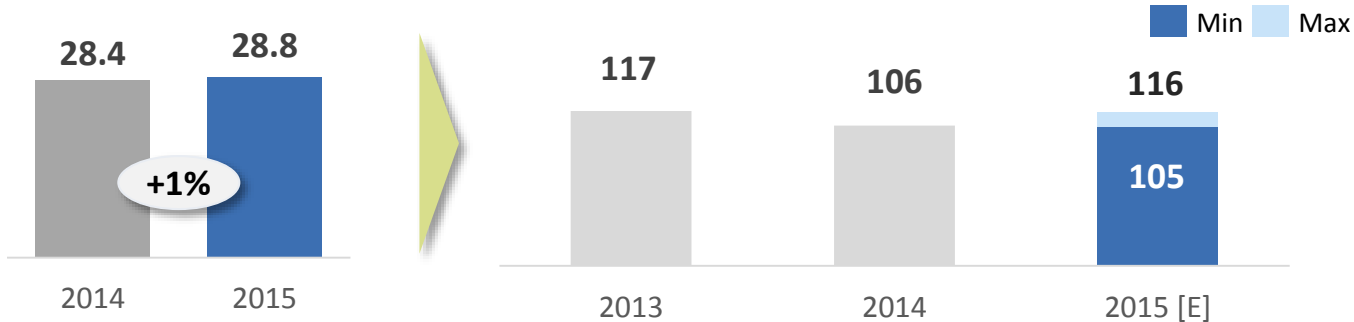
Source: Wood Mackenzie

Pucamarca 1Q 2015 and FY Guidance

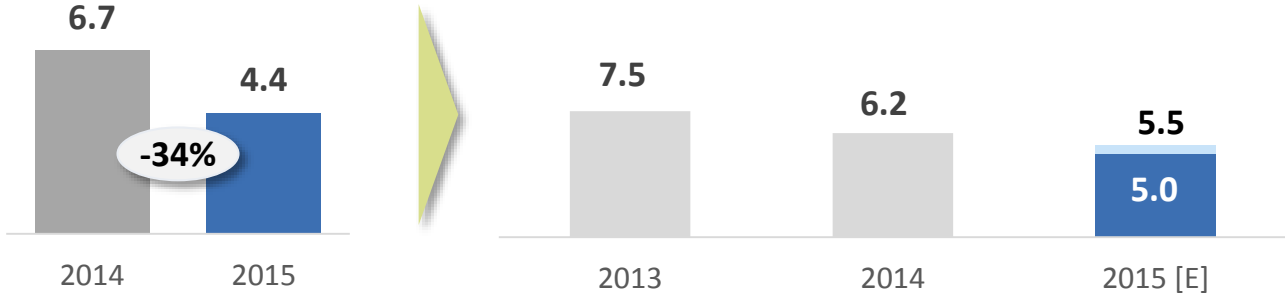
1Q – 2015 vs 2014

2015 FY Guidance

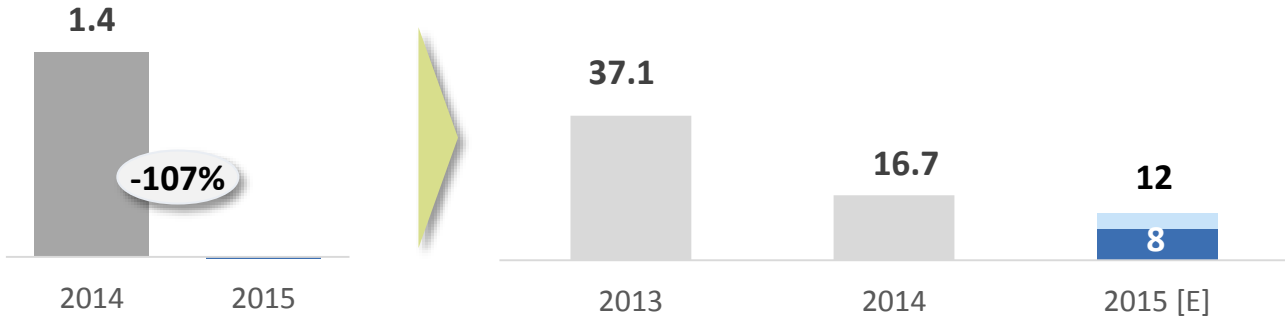
Production
(koz Au)



Cash – Cost
(US\$/tt)



Capex
(US\$M)



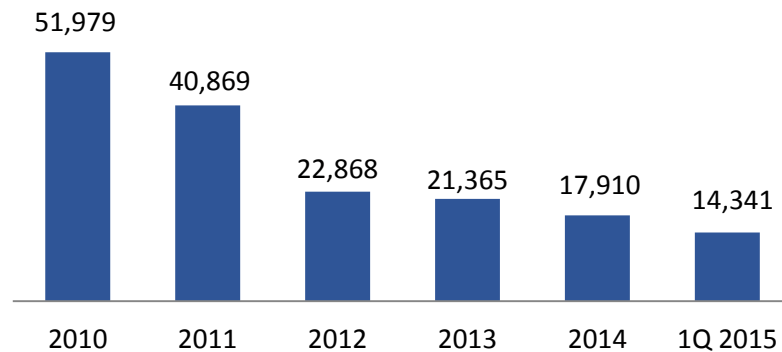


Overview

- World's single largest tin deposit of contained tin resources as of 2013, Niobium and Tantalum as by-products
 - Estimated resources of 545K MT of tin with an average ore grade of 0.13% as of December 2014
 - Average mine life: Over 28 years
- Vertically integrated through the Pirapora smelter
 - Processes the totality of the tin ore mined at Pitinga
 - More than 99.90% of tin purity
 - Smelting capacity of 10,000 MT of concentrate per year
- Continuously improving the performance of Pitinga mine:
 - Improved recovery rates and higher throughput
 - Increased tin metal production in 2014 by 19%

Cash cost evolution

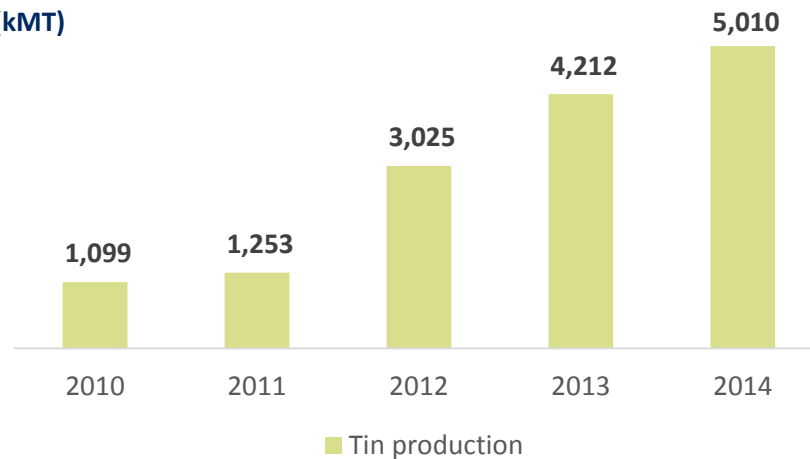
(US\$/MT)*



* Net of NbTa alloy revenues

Production

(kMT)

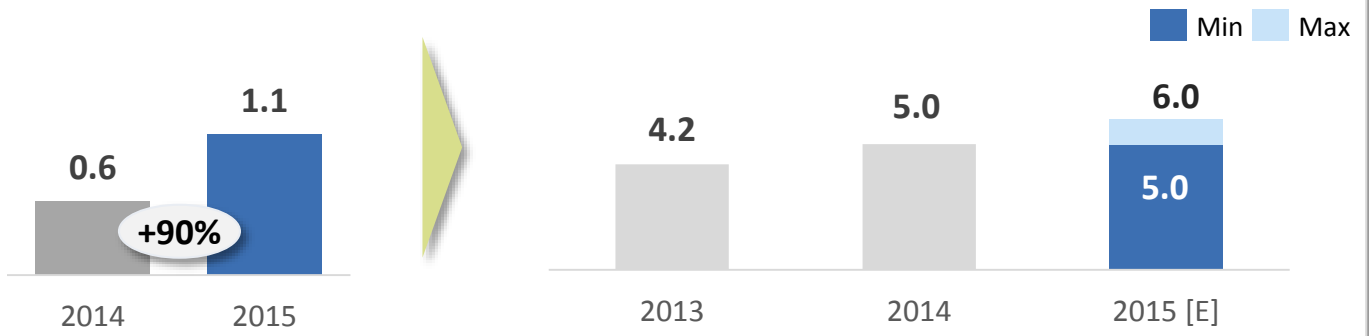


Pitinga - Pirapora 1Q 2015 and FY Guidance

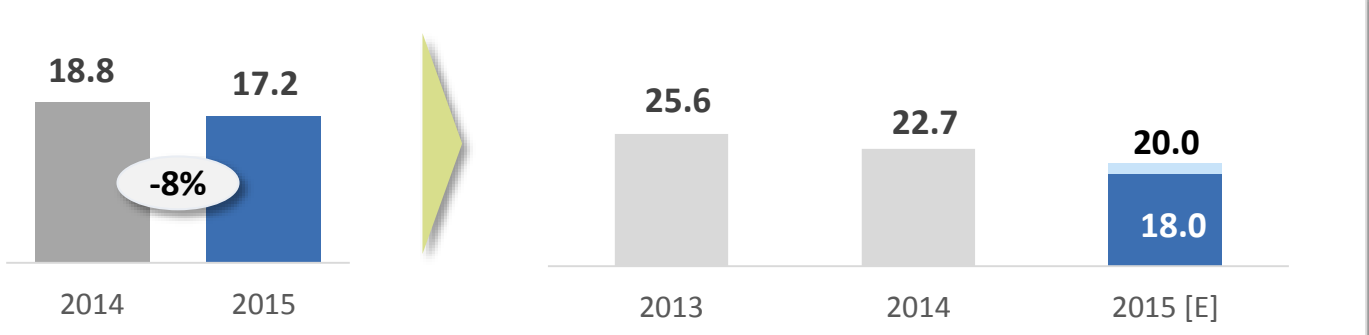
1Q – 2015 vs 2014

2015 FY Guidance

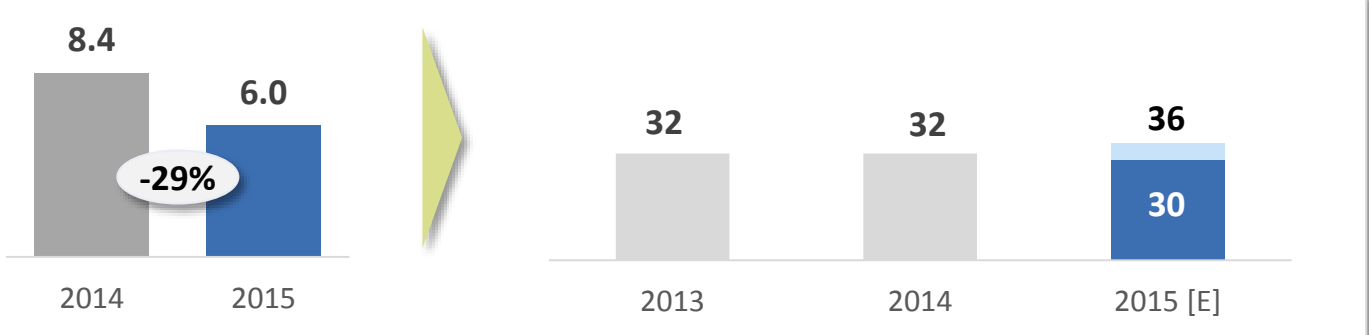
Production
(kt Sn)



Cash – Cost
(US\$/tt)



Capex
(US\$M)

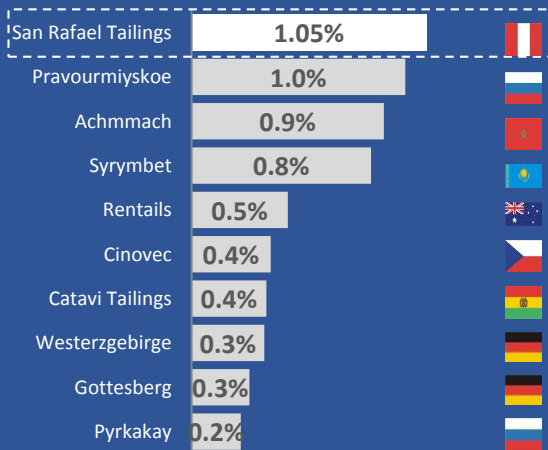


Expansion and Exploration Projects

B2 - San Rafael Tailings

- Process San Rafael's old high grade tailings
- Among the world's top 10 undeveloped Tin resources
- Approximately 5.4 million cubic meters, equivalent to 7.6 million metric tons, of tailings with an ore grade of 1.05% will be available for this process
- We expect to begin production, subject to the feasibility study, in late 2018

Top 10 undeveloped Tin resources ('000 MT)*



Source: ITRI, contained Tin
Note: San Rafael as per ITRI's estimate and consistent with methodology to estimate peers resource base

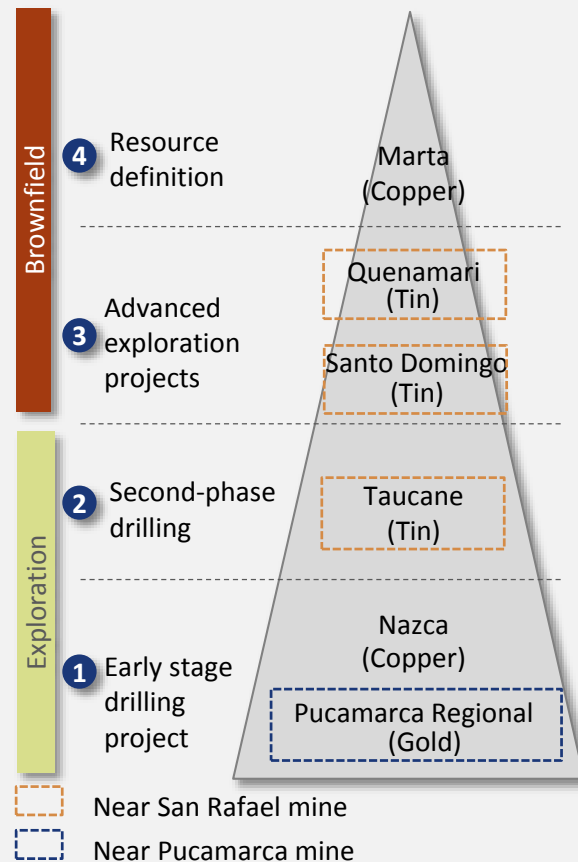
Mina Justa - Marcobre

- World class, long life copper project
- Located at low altitude in Nazca, Peru
- Minsur acquired a 70% stake in the project from CST in 2012
 - Korea Resources Corporation (KORES) & LS-Nikko Copper (LS-Nikko) own the remaining 30%
- As of December 2014 Copper oxides & sulfides resources of 374M MT at an average grade of 0.71%
- Currently undertaking a pre-feasibility studies of the copper sulphides and the copper oxides



2015 Capex: US\$40 – 50 M
Begin of operations: 2019 - 2020

Advanced Explorations



Minsur has significant untapped potential through an extensive concession area:
Total 277,939 Ha in mining rights inventory (Peru, Chile and Brazil)

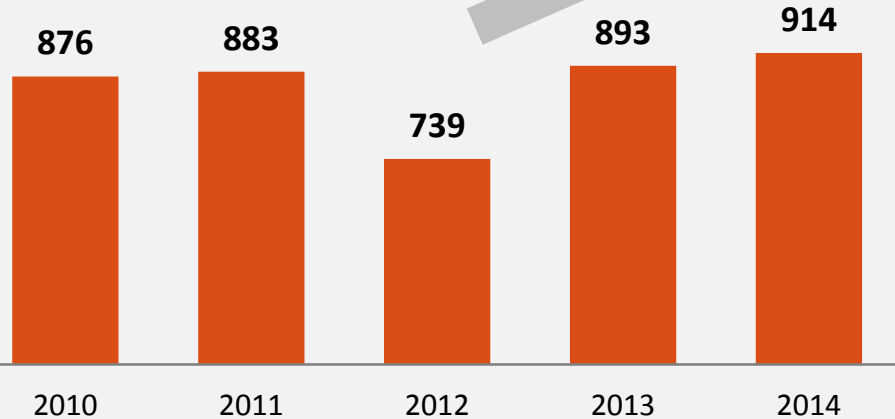
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Financial Performance

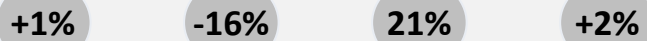


Revenues evolution

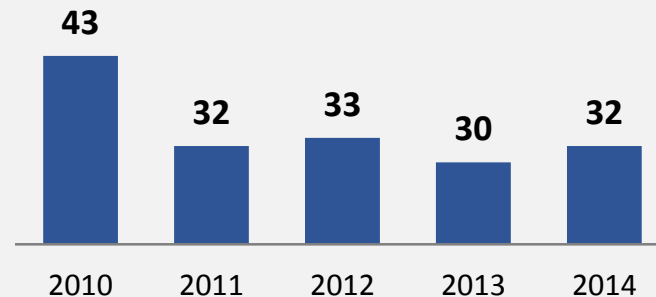
Revenues (US\$M)



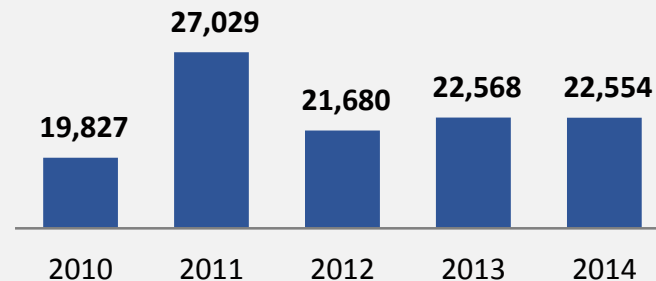
YoY % growth



Annual Tin sales Volume ('000 MT)



Average Tin Realization Price (US\$/MT)

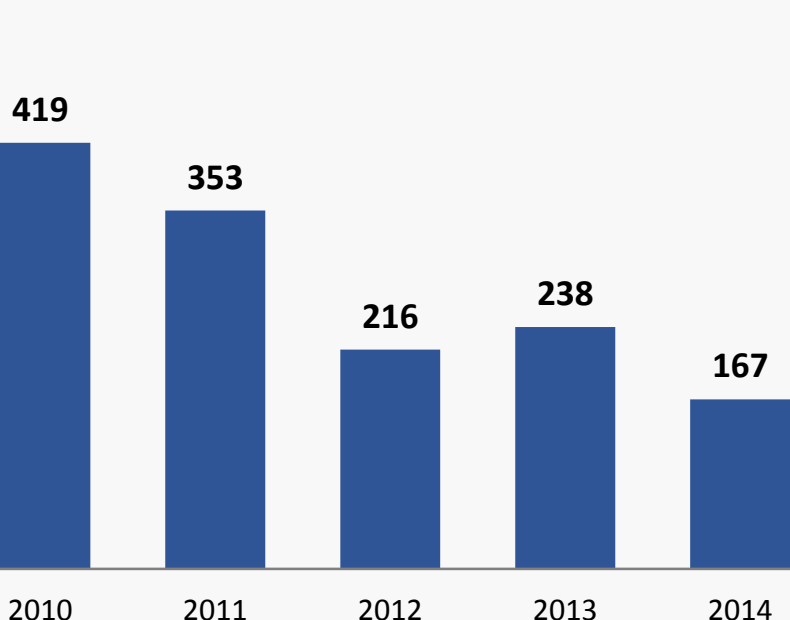


EBITDA and FFO evolution

EBITDA (US\$M)



FFO (US\$M)



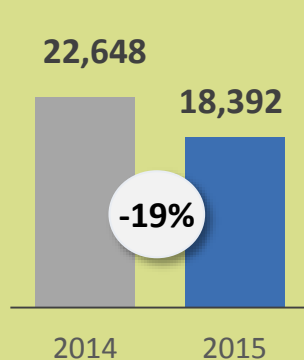
67% 60% 49% 42% 36%

EBITDA margin
(%)

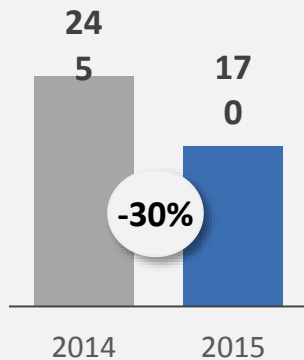
Note: FFO = Net income + Depreciation and Amortization

1Q 2015 Financial Results

Sn Price
(US\$/t)



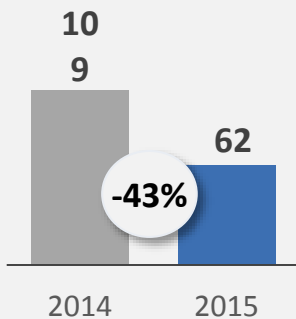
Revenues
(US\$M)



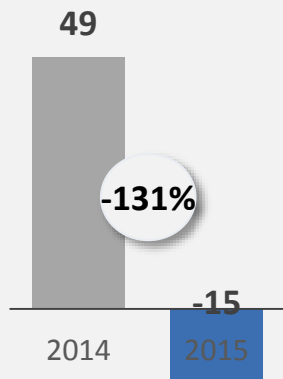
Minsur's immediate response to lower tin prices

- Elimination of all non production-critical expenses
- Postponement/elimination of non-critical Capital Expenditures (capex)
- Complete evaluation of the organizational structure
- Renegotiation of supplies and services with suppliers
- Reprioritization of the use of resources invested in explorations
- Exhaustive review of the use of resources on growth projects
- Consultants hired to optimize the structure and cost management in San Rafael and Pitinga

EBITDA
(US\$M)



Net Income*
(US\$M)



*Excluding results from subsidiaries and associates and Exchange difference, adjusted net income was +US\$9.1MM in 1Q15



4

Closing Remarks

Closing Remarks

1 **Global leading** Tin producer

2 Portfolio of **world-class and diversified** assets

3 **Investing in long-term** growth and competitiveness

4 **Strongly committed** to maintaining **profitability** despite the challenging context



Minsur

Corporate Presentation

July, 2015